

# Biography / Profile: *Steve Clarke*



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# Steve Clarke

## Founder Director & Owner

With fourteen years of direct wind industry experience within private, public and academic sector organisations, including roles at Director and Chairman level, Steve Clarke now runs his own consultancy business called devCo.ltd supporting organisations to grow their products, services and people, as well as building profile and reputation amongst their key stakeholders.

Steve joined the energy industry in 1999 as business development manager for Peter Brotherhood Ltd., the Peterborough-based engineering & manufacturing company. During this period he established REpower UK Ltd. a joint venture business with Hamburg-based REpower Systems AG, a global leader in onshore and offshore wind turbine technology. As Sales Director for REpower UK Steve helped the company secure UK sales of Euro€90M in 24 months, effectively taking the new company from a standing start to 3<sup>rd</sup> place (20%) in terms of UK onshore market share.

Over the same period, Steve was a founding non-executive Director and then Chairman of Renewables East, a publically funded renewable energy agency in the East of England, for whom he lead the development & brand penetration of OrbisEnergy, the innovation & incubation hub for offshore renewable energy businesses at Lowestoft, now home to some of the East of England's leading offshore wind companies.

From 2009-2013, on behalf of Mainstream Renewable Power, Steve led the regional stakeholder engagement strategy in parallel to the formal statutory consenting process for SMart Wind's 4GW Hornsea Zone, a joint venture development between Mainstream and Siemens Project Ventures. Having built strong advocacy amongst regional supply chain businesses, educational institutions and constituency MP's, SMart Wind successfully gained investment from Danish Oil & Natural Gas (DONG Energy) the market leader in construction and operation of offshore wind assets.

Steve continues to work hard in the Yorkshire and Humber region in particular through his other roles as Visiting Professor of Innovation with the University of Hull, a role funded through the Royal Academy of Engineering; and his participation in the four-year Leanwind Framework Programme Seven (FP7) Consortium developing innovative transport and deployment systems for the offshore wind energy sector.

eaIn parallel, Steve is applying to become a Chartered Engineer with the Institution of Engineering & Technology (IET).

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